

## Exhibitor Communication Journey

# PRE-SHOW

#### now



#### Website

Visit Connect information and best practice



# **Exhibitor Badging** optional

Add text to confirmation email relating to their use of Visit Discover and what they need to do



## Client Shop

Visit Connect Web App is included in the standpackage

### 5 weeks



#### Email 1

Informing that the lead retrieval tool is included in standpackage, and benefits



#### Social

Promote this solution to exhibitors

## 3 weeks



#### Email 2

Benefits of the app and explaining it, giving easy access to the tool via email



#### Social

Promote this solution to exhibitors



# **Calls** optional

Organiser to call exhibitors explaining the new features

## 1 week



#### Email

The lead retrieval tools are included in standpackage, benefits & how to use, giving easy access to the tool via email



#### Social

Where exhibitors can find us onsite

For exhibitors: We are giving support for the app via email, exhibitors can get in touch via visitconnect@ges.com

# AT & POST SHOW

### build



## Stand Drop Card

Explains to Exhibitors how to use the Scan Web App, placed on the booth with organizers stand drop.



#### Roll Ups

Banners to place next to the service desk so exhibitors with questions can easily find us.



#### Office

Support office for enquiries / sales



#### Placards

At every Booth with Profile & Product Info QR codes.

## show & post-show



## **Experts**

Staff to walk around with personalized Visit Connect Web App code, to every exhibitor & explain the benefits of the Web App.



#### **Post Event Email**

To exhibitors how to retrieve the collected data.