

## What are Scanpoints?



Scanpoints are QR codes linked to exhibitors' profile or product information (presentations, URLs, brochures, videos etc.) displayed at their booths. Organisers can also use them to share event or seminar-related information, and track interest in specific topics. Visitors scan the QR codes using their smartphone or tablet to collect relevant content. In return, exhibitors can receive those visitors' contact information.

## Why use Scanpoints?



Contactless & paperless



Clutter-free visual experience



Sustainable green solution



Cut costs on printed materials



Flexibility regardless of device



Offline usage & data synchronization

## Benefits of using Scanpoints



### Organisers

- Increase their revenue, while providing a simple and effortless way for exhibitors to collect leads
- Provide an engaging way of sharing and collecting information



### Exhibitors

- Share company and product information (media, text, URL etc.)
- Collect leads when visitors scan QR codes with their smartphone or tablet



### Visitors

- Collect company and product content by scanning QR codes with their smart device
- Get access to a timeline of their event journey based on Scanpoints they collect

## How to deploy Scanpoints?

- 1 Exhibitors upload company and product information in Visit Connect
- 2 Organisers can upload event and exhibitor information in Visit Create
- 3 Scanpoints are generated for company and product information
- 4 Scanpoints are displayed on the show floor
- 5 Visitors scan the QR codes with their smart devices to collect content
- 6 Visitors review the content they collected & exhibitors view the leads
- 7 Organisers review data and measure the event success

